

### Annexure IX: Masked commercial Bid

Quotes submitted by the Bidder in this Annexure should be inclusive of all requirements as stated in this RFP and should comply with all details as mentioned in Section 13: Commercial Bid & Section 14: Terms of Payment

**Table 1. ONE TIME IMPLEMENTATION & SET-UP COST**

Sr No	Particulars	Total in Rs. (Exclusive of service tax)
1	One time Implementation & set-up cost of Supply Chain Finance Platform  (It should include implementation cost, cost for customization, hardware, registration and activation process, 2 <sup>nd</sup> / 3 <sup>rd</sup> factor any other factor as per bank's / regulatory requirement etc. required for smooth running of the system, or any other set-up costs), Third party licenses, audit by cert-in certified auditors)	

**Table 2. TRANSACTION COST/MONTH**

Year	*Monthly Average Loan Book Value for Supply Chain Finance	*Book value for purpose of calculation	*Monthly Interest earned by the Bank @10% p.a [A]	Percentage (%) fee charged by vendor on interest earned/month [B]	Monthly cost to Bank [A]*[B]=[C]	Annual Cost to Bank [C]*12
1	Less than 500 Cr	250 Cr	2,08,33,333			
2	500 Cr – 800 Cr	650 Cr	5,41,66,667			
3	800 Cr – 1200 Cr	1000 Cr	8,33,33,333			
4	1200 Cr – 1500 Cr	1350 Cr	11,25,00,000			
5	Greater than 1500 Cr	1500 Cr	12,50,00,000			
	<b>Total</b>					

**\*Note:**

- Monthly Average Loan Book Value is for calculation purpose only and not to be considered as a guaranteed volume

- 10% interest earned is an indicative figure used for calculation purpose,

**Table 3. COST OF CUSTOMISATION**

Sr No	Particulars	No of person days  [A]	Rate per person day (Exclusive of taxes)  [B]	Total Cost  [A]*[B]
1	Cost of new customizations which are not part of the RFP	*400		

**Note:** For Calculation purpose Manday's rate for 400 is taken. The same rate should be maintained for the entire contract period. Any Change Request up to 10 Mandays effort should be covered under onsite support scope itself and Change Request beyond 10 Mandays only will be considered through CR However, it is to be noted that Bank shall seek manpower for Customization only based on Bank's requirement.

**Table 4. ADDITIONAL COSTS**

S.No	Any other costs to bank	No of Units	Price per unit in INR	Total value in INR
1				
2				
3				

**MASKED COMMERCIAL BID/TCO**

The below table is to be filled as per the above 4 tables.

Sl. No	Requirement	One Time Charges (Rs.)	Recurring Costs(Rs)					Total (Rs)
			Year1	Year2	Year3	Year4	Year5	
1	Supply Chain Finance Platform implementation & set-up cost		N/A	N/A	N/A	N/A	N/A	
2	Recurring transaction cost for Bank on interest sharing model							
3	Cost of additional customisations							
4	Any other additional costs							
	<b>Total cost of Ownership</b> (in figures)							
	<b>Total cost of Ownership</b> (in words)							

Note:

We abide by following terms and conditions

- For each of the above items provided the vendor is required to provide the cost for every line item where the vendor has considered the cost in BOM
- The vendor needs to clearly indicate if there are any recurring costs included in the above bid and quantify the same. In the absence of this, the vendor would need to provide the same without any charge. Vendor should make no changes to the quantity.

- c. If the cost for any line item is indicated as zero / blank then it will be assumed by the Bank that the said item is provided to the Bank without any cost.
- d. All Deliverables to be supplied as per RFP requirements provided in the tender.
- e. The Service Charges need to include all services and other requirement as mentioned in the RFP.
- f. The vendor has to make sure all the arithmetical calculations are accurate. Bank will not be held responsible for any incorrect calculations however for the purpose of calculation Bank will take the corrected figures / cost.
- g. All prices to be in Indian Rupee (INR) only.
- h. Prices quoted by the Vendor should be inclusive of all taxes, duties, levies etc. except GST which will be paid extra at actuals. The Vendor is expected to provide the GST amount and GST percentage in the commercial. There will be no price escalation for during the contract period and any extension thereof. Bid submitted with an adjustable price quotation will be treated as non-responsive and will be rejected.
- i. All Quoted Commercial Values should comprise of values only upto 2 decimal places. Bank for evaluation purpose will consider values only upto 2 decimal places for all calculations & ignore all figures beyond 2 decimal places.
- j. All deliverables to be supplied as per tender requirements provided in the tender.
- k. All prices should be in Indian Rupee (INR) only. Bank will deduct applicable TDS, if any, as per the law of the land.
- l. commercial quote signed is final.

Further, we confirm that we will abide by all the terms and conditions mentioned above & in the tender document.

**Place.**

**AUTHORISED SIGNATORY**

**Date.**

**Name:**

**Designation.**

### **Notes**

1. Bidders to strictly quote in the format and for periods as mentioned above.
2. No counter condition/assumption in response to commercial bid will be accepted. Bank reserves the right to reject such bid

3. The price quoted by the bidder should be inclusive of the cost of customization for the features which are stated as Customization required by the bidder.